



OCTOBER 2026

So much to be excited about and grateful for!

1. Retreat! It was amazing to be in the space of Tammy Crayk Smith. She is the queen of vision and clear thinking. We all left feeling so empowerd on our personal and professional journeys
2. Our new Black SUV is on its way! I'm truly excited to represent you for a limited time only(like a seasonal product that we love) driving this trophy on wheels. It represents team spirit and a class of women who refuse to give up or give in to the noise around us. Congrats to you all!
3. Our company! We are lead by a team who puts us first! Ryan Rogers is on a mission to take this company to new heights. Let's committ to raising our sights and soaring together! Double credit and our new products this month are a one two punch to help you get on trak with your goals and dreams!

Find YOUR vision!

What does the life of your dreams look like 5 years from now? Can your business help you grow into those dreams? With a little guidance (that's me) and encouragement(that's your sister consultants) you can become anything, do anything and truly embrace the face that beauty is more beautiful shared! Love ya, Tammy







MEET THE K-BEAUTY TEXTURE EDIT.

Straight from Korea's iconic beauty scene, the K-Beauty Texture Edit is all about skin care you can't get enough of.

This special-edition trio combines addictive textures with K-Beauty ingredient staples for a fresh take on familiar steps. Curated to fit within existing routines, each product is designed to elevate your everyday. So dig in — and get ready to stay soft, cool and bouncy.



STAY SOFT with a twist-to-dispense transformative cleansing balm that takes it all off while helping skin feel soft and clean.

Ingredient Spotlight:
PDRN (Salmon DNA) Infusion
Popular in Korean skin care for skin regeneration and conditioning

STAY COOL with skin-hugging jelly face patches designed to deliver a hydrating and brightening boost.

Ingredient Spotlight:
Snail Mucin
Popular in Korean skin care for lasting hydration

STAY BOUNCY with an addictive jelly moisturizer designed to deliver hydration-driven plumpness and that enviable glass skin glow.

Ingredient Spotlight:
Collagen Peptides
Known to support skin hydration and bounce

CONTACT ME, YOUR INDEPENDENT BEAUTY CONSULTANT, TO GET YOUR NEXT K-BEAUTY FAVE.

*Available while supplies last. All prices are suggested retail.
The Company grants all Mary Kay Independent Beauty Consultants a limited license to duplicate this page in connection with their Mary Kay businesses. This page should not be altered from its original form nor incorporated into other materials.
©2026 MARY KAY INC. 10-26885.3 (25/11/19 11/26) PRINTED IN U.S.A.

MARY KAY

Stay Soft. Stay Cool. Stay Bouncy.



Special-Edition† Mary Kay® Melt-In Cleansing Balm

- STAY SOFT with a twist-to-dispense transformative balm to oil to milky cleanser.
- The cloud-soft balm melts on contact into a velvety oil and helps dissolve impurities and face makeup.



Special-Edition† Mary Kay® Snail Gel Face Patches

- STAY COOL with skin-hugging jelly face patches that are soaked in skin-loving ingredients.
- Cooling jelly patches are designed to deliver a hydrating and brightening boost.



Special-Edition† Mary Kay® Collagen Moisturizing Gel

- STAY BOUNCY with an addictive jelly moisturizer for plump, glassy skin.
- Designed to deliver hydration-driven plumpness and that enviable glass skin glow.

Retreat:

Absolutely Amazing!
Plan on it
NEXT YEAR













save the date

HEAT RETREAT 2027

OCTOBER 21-23

NEW! Director Day Thursday 21st
All Friday 22-Saturday 23 ends by 5pm

Fairmont Hot Springs, MT

Registration Opens July 2nd

Mark your calenders for July 2nd and be one of the first 10 registerd to win a loaded swag bag! You can room with sister consultants or bring your spouse. It's an amazing investment and get away all in one!

Premier Club Done!



Soincedibly grateful and proud of us! It only takes $66,000 wholesale in 2 quarters to ear this car and WE did over $100,000! Our march from black to cadillac begins now- Thank you for being a part of our dream team!



Unit meeting

Rexburg @ 7 pm

ZOOM OR STUDIO 1231



- **Oct. 7th Boost Camp Pampering for guests @Studio 1231**
- **Oct. 14th KBeauty by MK debut!**
- **Oct. 21st Virtual Unit meeting**
- **Oct. 28th - Fall into Color - @Studio 1231**
- **Nov. 2nd Meagen is having a baby- I'm in Nanna land this week🙂 Please join Jenn on zoom Monday night- info to follow**



Happy Holiday Sales

Holiday products available now!


MARY KAY
MK MEN
MARY KAY
MK MEN
MARY KAY
MARY KAY
MARY KAY
IF YOU BELIEVE
MARY KAY
MARY KAY
MARY KAY

On Target Star Consultants Sep. 16-Dec. 15th

		Contest Credit Needed				
Name	Total Career Star Consultant Quarters	Sapphire	Ruby	Diamond	Emerald	Pearl
Tammy Brown	105	$ 761.00	$1,361.00	$ 1,961.00	$2,561.00	$3,761.00
Cortney Morehouse	3	$ 956.50	$1,556.50	$ 2,156.50	$2,756.50	$3,956.50
Silvina Grant	3	$ 1,042.00	$1,642.00	$ 2,242.00	$2,842.00	$4,042.00
JaNell Hansen		$ 1,281.00	$1,881.00	$ 2,481.00	$3,081.00	$4,281.00
Vanessa Josephson	3	$ 1,314.00	$1,914.00	$ 2,514.00	$3,114.00	$4,314.00
Kayla Ross	7	$ 1,357.00	$1,957.00	$ 2,557.00	$3,157.00	$4,357.00
Makaila Morris	1	$ 1,363.00	$1,963.00	$ 2,563.00	$3,163.00	$4,363.00
Katie Wright		$ 1,459.20	$2,059.20	$ 2,659.20	$3,259.20	$4,459.20
Annette Wheeler	16	$ 1,463.00	$2,063.00	$ 2,663.00	$3,263.00	$4,463.00
Kelli Geddes		$ 1,465.00	$2,065.00	$ 2,665.00	$3,265.00	$4,465.00
Dayna Biorn	1	$ 1,480.00	$2,080.00	$ 2,680.00	$3,280.00	$4,480.00
Mikaela Marriott	1	$ 1,519.00	$2,119.00	$ 2,719.00	$3,319.00	$4,519.00
Sharise May	1	$ 1,568.00	$2,168.00	$ 2,768.00	$3,368.00	$4,568.00
Brianne Serrano		$ 1,571.00	$2,171.00	$ 2,771.00	$3,371.00	$4,571.00
Leslee Blanch		$ 1,591.00	$2,191.00	$ 2,791.00	$3,391.00	$4,591.00
Rachael Gonzales		$ 1,626.40	$2,226.40	$ 2,826.40	$3,426.40	$4,626.40
Kimberly Tichnell		$ 1,631.00	$2,231.00	$ 2,831.00	$3,431.00	$4,631.00
Jerie Despain	1	$ 1,642.50	$2,242.50	$ 2,842.50	$3,442.50	$4,642.50
MaryAnn Hamblin		$ 1,659.00	$2,259.00	$ 2,859.00	$3,459.00	$4,659.00
Denise Wahlquist		$ 1,667.00	$2,267.00	$ 2,867.00	$3,467.00	$4,667.00
Barbara Jones	18	$ 1,678.20	$2,278.20	$ 2,878.20	$3,478.20	$4,678.20
Brittany Piquet	10	$ 1,711.00	$2,311.00	$ 2,911.00	$3,511.00	$4,711.00
Hannah Doty		$ 1,722.00	$2,322.00	$ 2,922.00	$3,522.00	$4,722.00
Zhallenna Carmen	14	$ 1,727.00	$2,327.00	$ 2,927.00	$3,527.00	$4,727.00
Taylor Stamper		$ 1,728.60	$2,328.60	$ 2,928.60	$3,528.60	$4,728.60
Veronica Termain	11	$ 1,730.00	$2,330.00	$ 2,930.00	$3,530.00	$4,730.00
Brenda Griffith		$ 1,731.00	$2,331.00	$ 2,931.00	$3,531.00	$4,731.00
Hope Carter		$ 1,740.00	$2,340.00	$ 2,940.00	$3,540.00	$4,740.00
Anne Tippets		$ 1,746.00	$2,346.00	$ 2,946.00	$3,546.00	$4,746.00
Jessica Yates		$ 1,763.00	$2,363.00	$ 2,963.00	$3,563.00	$4,763.00
Shiree Shirley	2	$ 1,790.00	$2,390.00	$ 2,990.00	$3,590.00	$4,790.00

New Consultants

WELCOME

HOPE Givers Unite! Everyday lets work to empower women and give them opportunities for growth, finances, friendships and change. Join me in **Helping- Other- People -Everyday!**

Weekly Accomplishment Sheets



Queen of Sales Annette Wheeler

Come on ladies,
Get those
Weekly Accomplishment
Sheets turned in!
You can do it!

Total Sales

Annette Wheeler	$454.00
Leslee Blanch	$355.75
Zhallenna Carmen	$190.00
MaryAnn Hamblin	$66.00

Skin Care Sets

Selling Skin Care Sets is the BEST way to have life long customers

Queen
OF SETS



D.I.Qs

Elite Team Leaders

Team Leaders

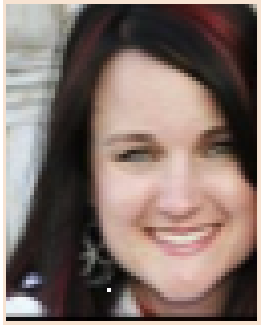
Star Team Builders

Annette Wheeler



Melissa Nuttall
Lelee Blanch
Jerie Despain
Melissa Fullmer
Cortney Markham
Karen Richards
Hilarie Aiken
Breann Scott
Bonita Ingram
Larvina Gamino

Tacia Hancock



Ocea Williams
Raquel Armstrong
Annette Wheeler
Natalie Christensen
Noel Schiffman

Cortney Morehouse



Silvina Grant
Vicki Isenberg
Kimberly Tichnell
Breanna Brewer
Jomayra Luciano
Traci St. Jeor
Maria Palacios
Ronda Wertman

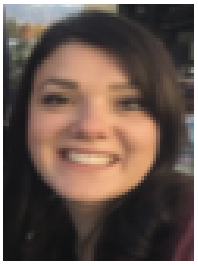
Senior Consultants



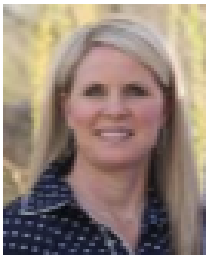
Whitney Price
Cortney Jarvis
Shantelle Kinghorn
Deanna Judy
RaeLyn Price



Tori Enloe
Michelle Witte



Britney Piquet
Janaye Hartley
Lisa Behymer
Dayna Bijorn
Nichole Hiatt



Kari Sorensen
Anne Tippets
Jennifer Drahota
Peyton Powell
Ashley Whitmer



Barbara Jones
Tori Enloe
Mary Catherine L.
Sharise May



Rebecca Derrick
Elizabeth Hill



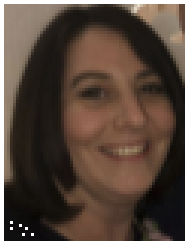
Deb Roberts
Bree Bird
Kenzie Hall
Suzanne Williams
Megan Hill



Silvina Grant
Janette Duarte
Gabriela Murrieta



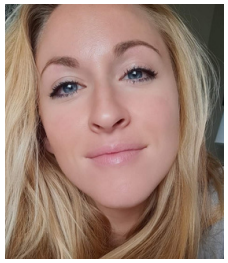
Dana Broadhead
Arianna Ostergaard
Miranda Green
Kari Sorensen



Shiree Shirley
Lisa Pannell
Jennifer Taylor



Breanna Brewer
Halley Schmidt



Qait Wahlquist
Denise Wahlquist



SEMINAR AWARDS

+TOGETHER. WE SPARKLE+

2027



Court of Personal Sales

Name	YTD Contest Credit	Additional Needed For Goal
Tammy Brown	$ 7,471.00	$ 37,529.00
Zhallenna Carmen	$ 4,038.00	$ 40,962.00
Cortney Morehouse	$ 3,911.00	$ 41,089.00
Silvina Grant	$ 3,518.00	$ 41,482.00
Vanessa Josephson	$ 1,986.00	$ 43,014.00
Annette Wheeler	$ 1,646.00	$ 43,354.00
Brittany Piquet	$ 1,440.00	$ 43,560.00
MaryAnn Hamblin	$ 1,402.00	$ 43,598.00
Kelli Geddes	$ 1,340.00	$ 43,660.00
Kari Sorensen	$ 1,294.00	$ 43,706.00
Tacia Hancock	$ 1,290.00	$ 43,710.00
Tamara Driscoll	$ 1,170.00	$ 43,830.00
Hannah Doty	$ 1,138.00	$ 43,862.00
Ilene Stolworthy	$ 1,046.00	$ 43,954.00
JaNell Hansen	$ 1,038.00	$ 43,962.00
Leslee Blanch	$ 1,034.00	$ 43,966.00
Brenda Griffith	$ 1,004.00	$ 43,996.00
Tori Enloe	$ 1,003.00	$ 43,997.00
Denise Wahlquist	$ 992.00	$ 44,008.00
Tammy Erickson	$ 888.00	$ 44,112.00
Kayla Ross	$ 886.00	$ 44,114.00
Makaila Morris	$ 874.00	$ 44,126.00
Amber Hanson	$ 870.00	$ 44,130.00
Shelby Robertson	$ 824.00	$ 44,176.00



Court of Sharing

Time to Share!



September Wholesale

Name	Wholesale
Tammy Brown	$1,276.50
Silvina Grant	$758.00
Zhallenna Carmen	$641.00
Cortney Morehouse	$522.50
JaNell Hansen	$519.00
Vanessa Josephson	$486.00
Kayla Ross	$443.00
Makaila Morris	$437.00
Ocea Williams	$405.00
Tacia Hancock	$391.00
Katie Wright	$340.80
Dayna Biorn	$320.00
Cindy Cottle	$299.00
Mikaela Marriott	$281.00
Annette Wheeler	$272.00
Brianna Bird	$257.00
Megan Fields	$233.00
Sharise May	$232.00
Anne Lane	$229.00
Brianne Serrano	$229.00

Team Production and Recruiter Commission for September

Name	Team Production	Team Commission	%
Tammy Brown	$3,291.70	$427.92	13
Cortney Morehouse	$927.00	$55.62	6
Tacia Hancock	$677.00	$40.62	6
Annette Wheeler	$550.90	$22.04	4
Brittany Piquet	$352.20	$14.09	4
Kari Sorensen	$54.00	$2.16	4

check out our unit website

www.tammybrownarea.com

Click Here to Join our exclusive unit facebook group

Tammy Brown unit

for updates, promos and live sessions with Tammy!















Birthdays in October

	Day
Abbey F	1
Kerrie Tolman	2
Brittany Piquet	4
MaryAnn Hamblin	5
Julie Wise	5
Nicole Huckbody	8
Breann Scott	9
Dayna Driscoll	11
Cortney Jarvis	12
Shiree Shirley	13
Leslee Blanch	14
Stephanie Wadsworth	14
Tammy Erickson	16
Brooke Pace	18
Makaila Morris	19
Natasha Tolman	21
Chrissy Roylance	28
Tammy Brown	30

Anniversaries in October

	Years
Vanessa Josephson	17
Leslee Blanch	16
Chrissy Roylance	15
Megan Fields	15
Sarah Mangelson	14
Janaye Hartley	11
Abbey F	9
Ocea Williams	4
Erendira Valdez	4
Ora Richman	2
Megan Hill	1

