



MONTREUX 2026
TOP SALES
DIRECTOR TRIP **ZURICH**

NOVEMBER 2025

SEMINAR 2026 **GOALS**

\$800,000

3 DIRECTORS

20 NEW REDS

80 STAR



I am so very GRATEFUL for each of you and the blessing of being connected by our Mary Kay family. Life is not easy. I watch you and cheer you on through tough times and challenges as well as the victory moments. You inspire me with your courage and spirit! “We are prone as human beings to stop when we get tired, disgusted or frustrated. Don’t stop! Get up and start again!” Mary Kay Ash She knew difficulty and showed us how to get back up. Each time we regroup and recommit to our goals we grow closer to becoming the person we were born to be! Use this business to become the best you and bless others.

Love and Happy Thanksgiving, Tammy

**POWER UP &
GROW**

**SEP. &
OCT.**

acheivers!

**Tammy Brown
Silvina Grant
Deb Roberts**



Hydration Sensation

Pink Friday Virtual Beauty Event

Friday, November 28

6 PM - Zoom 2083134220



Skin Care Happy Hour

In less than an hour, we'll show you how to do a luxurious at home Spa Treatment. This amazing system deeply cleanses and renews your skin. Deep exfoliation and pore cleansing, while hydrating and locking in moisture for 12 hours. Revitalizing your skin with a healthy, smooth, soft glow.

1

RSVP & Register to receive your Hydration Pampering Pack

2

Have a bowl of water or be by a sink, headband, wet cloths

3

Zoom in with us as we spa together in less than an hour to Revitalize your skin

Invite your friends and family to share in a day after Thanksgiving pampering session! One hour of hydration and exfoliation. You can gather together or send out packets. If you are sending packets to aunts and cousins and sister, have them in the mail by the 19th.



Unit meeting
Rexburg @ 6 pm Tammys house
1253 E 9 N
until our studio is finished :)

- **Nov. 12th** Skin Care Party for guests and holiday basket building! **6pm**
- **Nov. 17th** Event with Jenn at Studio Pink in Idaho Falls 6 pm
- **Nov. 26th** No meeting **HAPPY THANKSGIVING!**
- **Nov. 28th** **PINK FRIDAY** - Virtual guest event at 6pm- **Hydro session- send packets out by the 19th to insure delivery so your guest can enjoy the spa from home post turkey!**
- **Dec. 1-12** 12 Days of Christmas Cash!!! One \$ goes into the CASH pot for each action item completed(tracking sheet coming :)
- **Dec. 4th** **Join Megan's Unit at Studio Pink 6-7pm training 7pm product experience for guests**
- **Dec. 10th** Meeting 6-7pm training and product experience for guests
- **Dec. 17th** Meeting 6-7pm training and guests!
- **Dec. 19th** STAR Quarterly Party and Unit Christmas Event!
- **Dec. 24th** **Merry Christmas Eve**
- **Dec. 31st** Happy NEW YEAR!

SHOP FROM YOUR Own Store



Mask Applicator
\$6 ws



Mint Bliss +
Socks \$6 ws



Lip Gloss
\$9 ws



Fanorama
\$8 ws



Shave Cream
\$10 ws



Gel Cream
Blush \$10 ws



Lipstick
\$10 ws



Tinted Lip
Balm \$10 ws



Silkening Dry
Oil \$12 ws



Gel Mask
\$13 ws



Charcoal Mask
\$13 ws



Satin Hands Set
\$19 ws



Eye Shadow
Palette \$20 ws



Travel Roll-Up
Bag \$20 ws



Hydrogel
Patches
\$22 ws



Confidently
You \$27.50 ws



Brush Collection
\$30 ws



Cityscape Cologne
\$28 ws



Retinol 0.3
\$35 ws



Filled Perfect
Palette \$48 ws

- Coworkers
- Housekeeper
- Babysitter
- Mail Carrier
- Hair Stylist
- Mom & Dad
- Aunts & Uncles
- Brothers & Sisters
- Grandma & Grandpa
- Cousins
- Coaches
- Teachers
- Bus Driver
- Besties
- Tutor



DELIVER JOY ALL SEASON LONG.

You know what lights up their faces – and this year, you can make those holiday dreams a reality. Explore the season's newest products, and check off the ones that speak to their heart.

THE RETINOL GOLD STANDARD



CORRECT & CONCEAL



LIMITED-EDITION' MARY KAY' TREND COLLECTION



BLUSHING CHEEKS



BODY INDULGENCE



PAMPER YOUR PEOPLE.



Best Gifts of the Season

NOVEMBER 2025 LAUNCH

TAKE A MOMENT TO *restore you.*

Before diving into a new year, take time to reset and restore – from finding new, innovative ways to repair the skin's natural barrier to exploring reimagined faves.

MARY KAY

NEW! Mary Kay Clinical Solutions[®] Barrier Restore 1:1:3, \$46



stronger skin, STARTING NOW

If you suffer from skin redness, dryness, rough texture or overall sensitivity, you might have a compromised skin barrier. Start reinforcing your skin barrier in just three hours,* and reduce the appearance of redness in as little as two weeks.**

YOUR LONGEST LASHES YET — *now waterproof!*

Combine waterproof strength with next-level length for stellar eye looks that go beyond.

NEW! Mary Kay[®] Great Heights[™] Waterproof Mascara, \$18



New! Winter Products Available NOW!



NEW! Mary Kay[®] Shimmer Eye Shadow Stick, \$20 each

NEW STELLAR SHADES

EFFORTLESSLY *shimmery lids*

Glide on bold, high-impact color in just one swipe with a creamy, crease-resistant formula for dazzling eyes in seconds.

On Target Star Consultants Sep. 16th -Dec. 15th

Name	Total Career Star Consultant Quarters	Wholesale \$+ Team Building*	Sapphire	Ruby	Diamond	Emerald	Pearl
Tammy Brown	101	\$ 3,504.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 96.00	\$ 1,296.00
Deb Roberts	2	\$ 2,850.00	\$ 0.00	\$ 0.00	\$ 150.00	\$ 750.00	\$ 1,950.00
Silvina Grant	3	\$ 1,792.00	\$ 8.00	\$ 608.00	\$ 1,208.00	\$ 1,808.00	\$ 3,008.00
Annette Wheeler	14	\$ 1,180.00	\$ 620.00	\$ 1,220.00	\$ 1,820.00	\$ 2,420.00	\$ 3,620.00
Vanessa Josephson	3	\$ 749.00	\$ 1,051.00	\$ 1,651.00	\$ 2,251.00	\$ 2,851.00	\$ 4,051.00
Thallenna Carmen	13	\$ 690.00	\$ 1,110.00	\$ 1,710.00	\$ 2,310.00	\$ 2,910.00	\$ 4,110.00
Megan Hill		\$ 616.00	\$ 1,184.00	\$ 1,784.00	\$ 2,384.00	\$ 2,984.00	\$ 4,184.00
Kari Sorensen	21	\$ 610.00	\$ 1,190.00	\$ 1,790.00	\$ 2,390.00	\$ 2,990.00	\$ 4,190.00
JaNell Hansen		\$ 564.00	\$ 1,236.00	\$ 1,836.00	\$ 2,436.00	\$ 3,036.00	\$ 4,236.00
Barbara Jones	18	\$ 501.00	\$ 1,299.00	\$ 1,899.00	\$ 2,499.00	\$ 3,099.00	\$ 4,299.00
Tamara Driscoll	2	\$ 498.00	\$ 1,302.00	\$ 1,902.00	\$ 2,502.00	\$ 3,102.00	\$ 4,302.00
Stephanie Wadsworth	1	\$ 481.00	\$ 1,319.00	\$ 1,919.00	\$ 2,519.00	\$ 3,119.00	\$ 4,319.00
RaeLyn Price		\$ 473.50	\$ 1,326.50	\$ 1,926.50	\$ 2,526.50	\$ 3,126.50	\$ 4,326.50
MaryAnn Hamblin		\$ 447.00	\$ 1,353.00	\$ 1,953.00	\$ 2,553.00	\$ 3,153.00	\$ 4,353.00
Raquel Armstrong	5	\$ 414.00	\$ 1,386.00	\$ 1,986.00	\$ 2,586.00	\$ 3,186.00	\$ 4,386.00
Amy Brown	16	\$ 407.00	\$ 1,393.00	\$ 1,993.00	\$ 2,593.00	\$ 3,193.00	\$ 4,393.00
Tori Enloe	50	\$ 405.00	\$ 1,395.00	\$ 1,995.00	\$ 2,595.00	\$ 3,195.00	\$ 4,395.00
Leslee Blanch		\$ 395.00	\$ 1,405.00	\$ 2,005.00	\$ 2,605.00	\$ 3,205.00	\$ 4,405.00
Jerie Despain	1	\$ 384.00	\$ 1,416.00	\$ 2,016.00	\$ 2,616.00	\$ 3,216.00	\$ 4,416.00
Lisa Behymer		\$ 381.00	\$ 1,419.00	\$ 2,019.00	\$ 2,619.00	\$ 3,219.00	\$ 4,419.00
Cindy Cottle		\$ 372.00	\$ 1,428.00	\$ 2,028.00	\$ 2,628.00	\$ 3,228.00	\$ 4,428.00
Heather Gardner	1	\$ 361.00	\$ 1,439.00	\$ 2,039.00	\$ 2,639.00	\$ 3,239.00	\$ 4,439.00
Mary Catherine Larsen		\$ 357.00	\$ 1,443.00	\$ 2,043.00	\$ 2,643.00	\$ 3,243.00	\$ 4,443.00
Chrissy Roylance	1	\$ 349.00	\$ 1,451.00	\$ 2,051.00	\$ 2,651.00	\$ 3,251.00	\$ 4,451.00
Qait Wahlquist	3	\$ 341.50	\$ 1,458.50	\$ 2,058.50	\$ 2,658.50	\$ 3,258.50	\$ 4,458.50

POWER UP & GROW



\$600 wholesale
for two consecutive

months to earn the

POWER UP & GROW prizes

NOV & DEC

New Consultants

WELCOME



Megan Hill

Deb Roberts' Team



HOPE Givers Unite! Everyday lets work to empower women and give them opportunities for growth, finances, friendships and change. Join me in **Helping- Other- People -Everyday!**

Weekly Accomplishment Sheets



Come on
ladies,
Get those
Weekly



Accomplishment
Sheets turned in!
You can do it!



Total Sales

Deb Roberts	\$1654.00
Kari Sorensen	\$1556.00
Annette Wheeler	\$1144.00
MaryAnn Hamblin	\$542.00
Leslee Blanch	\$320.40
Zhallenna Carmen	\$178.00
Qait Wahlquist	\$138.00
Shelby Robertson	\$83.00

Queen of Sales Deb Roberts

Skin Care Sets

Deb Roberts 1



MaryAnn Hamblin 1




Queen
OF SETS

D.I.Qs



Elite Team Leaders

Team Leaders



Annette Wheeler

Lelee Blanch
Jerie Despain
Melissa Fullmer
Cortney Markham
Laurel Gamino
Karen Richards
Hilarie Aiken
Breann Scott
Bonita Ingram

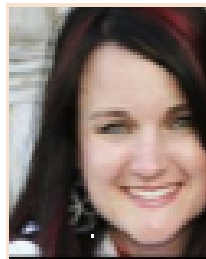


Star Team Builders



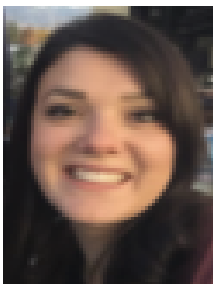
Dana Broadhead

Rachel Ferguson
Arianna Ostergaard
Miranda Green
Kari Sorensen



Tacia Hancock

Ocea Williams
Raquel Armstrong
Annette Wheeler
Natalie Christensen



Britney Piquet

Janaye Hartley
Lisa Behymer
Dayna Bijorn
Katie Wright.
Nichole Hiatt



Deb Roberts

Bree Bird
Lisa Brown
Kenzie Hall
Suzanne Williams
Melanie Walker
Nicci Zentner
Megan Hill

Senior Consultants



Whitney Price

Cortney Jarvis
Jessie Silvester
Shantelle Kinghorn
Deanna Judy
RaeLyn Price



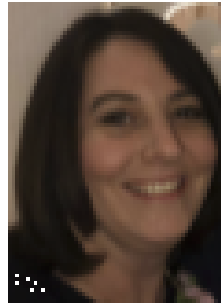
Barbara Jones

Tori Enloe
Alitia Gurner
Mary Catherine L.
Sharise May
Shannon Johnson



Tori Enloe

Michelle Witte



Shiree Shirley

Lisa Pannell
Jennifer Taylor



Kari Sorensen

Anne Tippets
Jennifer Drahota
Peyton Powell
Ashley Whitmer



Anne Tippets

Susan Alldredge



SEMINAR 2026

\$45,000 Retail



COURT OF SALES 2026

Name	YTD Contest Credit	Additional Needed For Goal
Tammy Brown	\$ 14,829.00	\$ 30,171.00
Deb Roberts	\$ 12,823.00	\$ 32,177.00
Silvina Grant	\$ 9,100.00	\$ 35,900.00
Kari Sorensen	\$ 5,877.00	\$ 39,123.00
Annette Wheeler	\$ 5,184.00	\$ 39,816.00
Dana Broadhead	\$ 4,819.00	\$ 40,181.00
Nicci Zentner	\$ 4,640.50	\$ 40,359.50
Cortney Morehouse	\$ 3,085.00	\$ 41,915.00
STEPHANIE Bailey	\$ 2,771.00	\$ 42,229.00
Tori Enloe	\$ 2,738.00	\$ 42,262.00
Kenzie Hall	\$ 2,729.50	\$ 42,270.50
Vanessa Josephson	\$ 2,595.00	\$ 42,405.00
Megan Hill	\$ 2,594.50	\$ 42,405.50
Michelle Cutler	\$ 2,398.00	\$ 42,602.00
JaNell Hansen	\$ 2,128.00	\$ 42,872.00
Leslee Blanch	\$ 2,050.00	\$ 42,950.00
Qait Wahlquist	\$ 2,030.00	\$ 42,970.00
Tamara Driscoll	\$ 1,980.00	\$ 43,020.00
Breann Scott	\$ 1,976.00	\$ 43,024.00
Chrissy Roylance	\$ 1,924.00	\$ 43,076.00
Shiree Shirley	\$ 1,886.00	\$ 43,114.00
Raquel Armstrong	\$ 1,656.00	\$ 43,344.00
Suzanne Williams	\$ 1,656.00	\$ 43,344.00
Veronica Termain	\$ 1,652.00	\$ 43,348.00

MARY KAY
**STAND
UP AND
SHINE!**
SEMINAR AWARDS 2026

COURT OF SHARING 2026

Name	New	Seminar Qualified	Remaining for Goal
Deb Roberts	5	3	21
Tammy Brown	1	1	23



SEMINAR 2026

24 G.S. Qualified

H.O.P.E. Unit



October Wholesale

Name	Wholesale
Tammy Brown	\$3,009.00
Deb Roberts	\$1,159.00
Annette Wheeler	\$1,027.00
Silvina Grant	\$1,000.00
Megan Hill	\$816.00
Kari Sorensen	\$581.00
JaNeil Hansen	\$564.00
RaeLyn Price	\$473.50
MaryAnn Hamblin	\$447.00
Raquel Armstrong	\$414.00
Amy Brown	\$407.00
Tori Enloe	\$405.00
Heather Gardner	\$361.00
Mary Catherine Larsen	\$357.00
Chrissy Roylance	\$349.00
Marty Kuhn	\$310.00
Miranda Green	\$306.00
Shawn Hayden	\$304.00
Jenny Hokanson	\$303.00
Karen Richards	\$290.00
Kenzie Hall	\$286.00
Hannah Olsen	\$283.00
Michelle Cutler	\$274.50
Nieka Seiter	\$271.00
Ashley Whitmer	\$264.50
Ocea Williams	\$255.00
Veronica Termain	\$253.00
Susan Alldredge	\$251.50
Breann Scott	\$243.00
Lisa Pannell	\$237.00
Catherine Purser	\$230.00
Suzanne Williams	\$226.00
Cortney Markham	\$225.00
Shelby Robertson	\$225.00
Shiree Shirley	\$225.00

Team Production and Recruiter Commission for October

Name	Team Production	Team Commission	%
Tammy Brown	\$4,833.50	\$628.36	13
Tacia Hancock	\$1,696.00	\$101.76	6
Deb Roberts	\$1,250.00	\$100.00	8
Annette Wheeler	\$928.00	\$83.52	9
Dana Broadhead	\$887.00	\$35.48	4
Barbara Jones	\$762.00	\$30.48	4
Kari Sorensen	\$264.50	\$10.58	4
Shiree Shirley	\$237.00	\$9.48	4
Brittany Piquet	\$55.00	\$2.20	4

check out our unit website

www.tammybrownarea.com



Click Here to Join our exclusive unit
facebook group

Tammy Brown unit

for updates, promos and live
sessions with Tammy!



**\$1000+
Wholesale
Winners!!**

Deb Roberts
Annette Wheeler
Silvina Grant



POWER UP & GROW



Birthdays in November

	Day
Ilene Stolworthy	3
Jenny Hokanson	16
Hannah Doty	17
Kory Ann Rogers	17
Jessie Silvester	17
Brookie Smith	25
Diane Miller	28
Shantelle Kinghorn	30

Anniversaries in November

	Years
Afton May	27
Dayna Driscoll	24
Tamara Driscoll	24
Ilene Stolworthy	18
Tes Fields	15
Franci South	12
JaNell Hansen	8
Kelli Geddes	5
Tammy Gee	2

Happy
THANKS
Giving



IN ALL
Things
GIVE
Thanks