

SEPTEMBER 2026

Change is good! I shop differently than I did 10 years ago, even 5 years ago. My preferences in products and services have shifted as I have aged and as the world of commerce has changed. Why would I be surprised that my customers are shopping different as well? A wise business owner changes with the times!

Not our values or ethics but our mode of delivery. My customers want one-on-one with me- they love the website shopping option and they need a coach in a confusing world of too many options. My team-(that's you)- needs me to reach out differently too! So beginning NOW we are going to have a part ZOOM part in person training schedule to do better at reaching you where you are. This is my invitation to you to join us and to learn the art of coaching your customers and finding your stride in an ever changing world . Women need YOU more than ever! Let's reach them where they are. Hugs, Tammy



Premier



Club

new!
MARY KAY'S FIRST
ELECTRIC VEHICLE CAREER CAR



*Pink
Cadillac*
CADILLAC OPTIQ EV

Cadillac

\$114,000

\$100,000

\$90,000

\$80,000

\$70,000

\$60,000

\$50,000

\$40,000

\$30,000

\$20,000

\$10,000

\$9,000

\$8,000

Pink
Cadillac
Come
Back!





Unit meeting
Rexburg @ 7 pm
ZOOM OR STUDIO 1231

- Sep. 15th End of **Star Consultant Quarter**
- Sep. 16th Studio 1231 Holiday Product reveal!
- Sep. 23rd **Zoom**- Holiday Hug Part 1
- Sep. 24th -26th Heat Retreat
- Sep. 30th **Zoom**- Holiday Hub Part2
- Oct. 7th Boost Camp Pampering for guests
@Studio 1231
- Oct. 14th Fall into Color - @Studio 1231
- Oct. 21st Virtual Unit meeting
- Oct. 28th -Meagen is having a baby- I'm in
nanna land 😊 Please join Jenn on zoom
Monday the 26th. Info to follow

Order your

HOLIDAY
products

SEP. 15

what's
your
game
plan?

MAKE IT
merrier
WITH MARY KAY.



On Target Star Consultants June 16-Sep. 15th

		Contest Credit Needed				
Name	Total Career Star Consultant Quarters	Sapphire	Ruby	Diamond	Emerald	Pearl
Tammy Brown	104	\$ 0.00	\$ 0.00	\$ 0.00	\$ 311.20	\$1,511.20
Silvina Grant	2	\$ 0.00	\$ 592.60	\$ 1,192.60	\$ 1,792.60	\$2,992.60
Zhallenna Carmen	13	\$ 529.60	\$ 1,129.60	\$ 1,729.60	\$ 2,329.60	\$3,529.60
Kayleen Steel		\$ 580.00	\$ 1,180.00	\$ 1,780.00	\$ 2,380.00	\$3,580.00
Michelle Witte	18	\$ 599.40	\$ 1,199.40	\$ 1,799.40	\$ 2,399.40	\$3,599.40
Cortney Morehouse	3	\$ 941.80	\$ 1,541.80	\$ 2,141.80	\$ 2,741.80	\$3,941.80
Kari Sorensen	22	\$ 995.60	\$ 1,595.60	\$ 2,195.60	\$ 2,795.60	\$3,995.60
Annette Wheeler	16	\$ 1,003.60	\$ 1,603.60	\$ 2,203.60	\$ 2,803.60	\$4,003.60
Tamara Driscoll	2	\$ 1,027.00	\$ 1,627.00	\$ 2,227.00	\$ 2,827.00	\$4,027.00
MaryAnn Hamblin		\$ 1,156.00	\$ 1,756.00	\$ 2,356.00	\$ 2,956.00	\$4,156.00
Malia Kerr		\$ 1,176.60	\$ 1,776.60	\$ 2,376.60	\$ 2,976.60	\$4,176.60
Brittany Piquet	10	\$ 1,182.00	\$ 1,782.00	\$ 2,382.00	\$ 2,982.00	\$4,182.00
Melissa Nuttall		\$ 1,200.00	\$ 1,800.00	\$ 2,400.00	\$ 3,000.00	\$4,200.00
Joelle Einerson	5	\$ 1,224.00	\$ 1,824.00	\$ 2,424.00	\$ 3,024.00	\$4,224.00
Qait Wahlquist	3	\$ 1,252.50	\$ 1,852.50	\$ 2,452.50	\$ 3,052.50	\$4,252.50
Tori Enloe	50	\$ 1,271.50	\$ 1,871.50	\$ 2,471.50	\$ 3,071.50	\$4,271.50
Halley Schmidt		\$ 1,277.00	\$ 1,877.00	\$ 2,477.00	\$ 3,077.00	\$4,277.00
Ilene Stolworthy		\$ 1,277.00	\$ 1,877.00	\$ 2,477.00	\$ 3,077.00	\$4,277.00
JaNell Hansen		\$ 1,281.20	\$ 1,881.20	\$ 2,481.20	\$ 3,081.20	\$4,281.20
Vanessa Josephson	3	\$ 1,293.00	\$ 1,893.00	\$ 2,493.00	\$ 3,093.00	\$4,293.00
Maria Palacios		\$ 1,312.50	\$ 1,912.50	\$ 2,512.50	\$ 3,112.50	\$4,312.50
Leslee Blanch		\$ 1,326.00	\$ 1,926.00	\$ 2,526.00	\$ 3,126.00	\$4,326.00
Amber Hanson		\$ 1,365.00	\$ 1,965.00	\$ 2,565.00	\$ 3,165.00	\$4,365.00
Hannah Doty		\$ 1,387.00	\$ 1,987.00	\$ 2,587.00	\$ 3,187.00	\$4,387.00
Raquel Armstrong	5	\$ 1,420.40	\$ 2,020.40	\$ 2,620.40	\$ 3,220.40	\$4,420.40
Brenda Griffith		\$ 1,436.00	\$ 2,036.00	\$ 2,636.00	\$ 3,236.00	\$4,436.00
Arianna Ostergaard		\$ 1,471.50	\$ 2,071.50	\$ 2,671.50	\$ 3,271.50	\$4,471.50
Michelle Cutler		\$ 1,471.80	\$ 2,071.80	\$ 2,671.80	\$ 3,271.80	\$4,471.80
Natalie Christensen		\$ 1,473.00	\$ 2,073.00	\$ 2,673.00	\$ 3,273.00	\$4,473.00
Shawn Hayden		\$ 1,479.00	\$ 2,079.00	\$ 2,679.00	\$ 3,279.00	\$4,479.00
Janell Fullmer	1	\$ 1,493.40	\$ 2,093.40	\$ 2,693.40	\$ 3,293.40	\$4,493.40

New Consultants

WELCOME

BEAUTY IS
MORE
BEAUTIFUL
SHARED™

HOPE Givers Unite! Everyday lets work to empower women and give them opportunities for growth, finances, friendships and change. Join me in
Helping- Other- People -Everyday!



Weekly Accomplishment Sheets



**Come on ladies,
Get those
Weekly Accomplishment
Sheets turned in!
You can do it!**



Queen of Sales Leslie Blanch

Total Sales

Leslee Blanch	\$586.00
MaryAnn Hamblin	\$329.20
Annette Wheeler	\$308.00
Kari Sorensen	\$276.00
Zhallenna Carmen	\$102.00

Skin Care Sets

**Selling
Skin Care Sets
is the **BEST**
way to have life
long customers**

A logo featuring a purple heart with a crown on top and the text "Queen OF SETS" below it.
Queen
OF SETS



D.I.Qs

Elite Team Leaders

Team Leaders

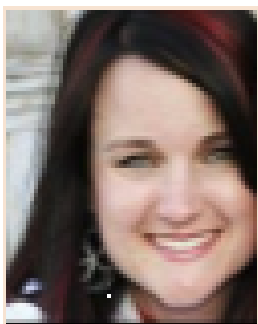


Annette Wheeler

Melissa Nuttall
Lelee Blanch
Jerie Despain
Melissa Fullmer
Cortney Markham
Karen Richards
Hilarie Aiken
Breann Scott
Bonita Ingram
Larvina Gamino

Star Team Builders

Tacia Hancock



Ocea Williams
Raquel Armstrong
Annette Wheeler
Natalie Christensen
Noel Schiffman

Cortney Morehouse



Silvina Grant
Vicki Isenberg
Kimberly Tichnell
Breanna Brewer
Jomayra Luciano
Traci St. Jeor
Maria Palacios
Ronda Wertman

Senior Consultants



Whitney Price

Cortney Jarvis
Shantelle Kinghorn
Deanna Judy
RaeLyn Price



Deb Roberts

Bree Bird
Kenzie Hall
Suzanne Williams
Nicci Zentner
Megan Hill



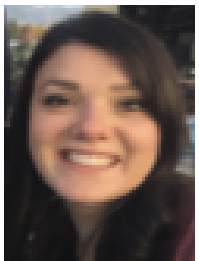
Tori Enloe

Michelle Witte



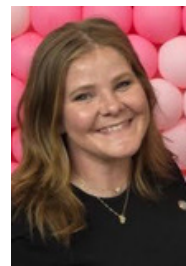
Silvina Grant

Janette Duarte
Gabriela Murrieta



Britney Piquet

Janaye Hartley
Lisa Behymer
Dayna Bijorn
Katie Wright.
Nichole Hiatt



Dana Broadhead

Arianna Ostergaard
Miranda Green
Kari Sorensen



Kari Sorensen

Anne Tippets
Jennifer Drahota
Peyton Powell
Ashley Whitmer



Shiree Shirley

Lisa Pannell
Jennifer Taylor



Barbara Jones

Tori Enloe
Mary Catherine L.
Sharise May



Breanna Brewer

Halley Schmidt



Rebecca Derrick

Elizabeth Hill



SEMINAR AWARDS

+ TOGETHER, WE SPARKLE +

2027

Court of Personal Sales

Name	YTD Contest Credit	Additional Needed For Goal
Tammy Brown	\$ 4,030.00	\$ 40,970.00
Zhallenna Carmen	\$ 2,588.00	\$ 42,412.00
Silvina Grant	\$ 2,002.00	\$ 42,998.00
Cortney Morehouse	\$ 1,474.00	\$ 43,526.00
Kari Sorensen	\$ 1,294.00	\$ 43,706.00
Tamara Driscoll	\$ 1,170.00	\$ 43,830.00
Ilene Stolworthy	\$ 1,046.00	\$ 43,954.00
Vanessa Josephson	\$ 1,014.00	\$ 43,986.00
Tori Enloe	\$ 1,003.00	\$ 43,997.00
Maria Palacios	\$ 975.00	\$ 44,025.00
Amber Hanson	\$ 870.00	\$ 44,130.00
Brittany Piquet	\$ 866.00	\$ 44,134.00
MaryAnn Hamblin	\$ 838.00	\$ 44,162.00
Hannah Doty	\$ 826.00	\$ 44,174.00
Annette Wheeler	\$ 802.00	\$ 44,198.00
Brenda Griffith	\$ 728.00	\$ 44,272.00
Melissa Nuttall	\$ 692.00	\$ 44,308.00
Michelle Cutler	\$ 658.00	\$ 44,342.00
Arianna Ostergaard	\$ 657.00	\$ 44,343.00
Natalie Christensen	\$ 654.00	\$ 44,346.00
Shawn Hayden	\$ 642.00	\$ 44,358.00
Janell Fullmer	\$ 618.00	\$ 44,382.00
Leslee Blanch	\$ 616.00	\$ 44,384.00
Shamady Davis	\$ 602.00	\$ 44,398.00
Kory Ann Rogers	\$ 596.00	\$ 44,404.00

Court of Sharing



time to share

Beauty
is more
beautiful
Shared!

August Wholesale

Name	Wholesale
Tammy Brown	\$1,076.00
Zhallenna Carmen	\$606.40
Ilene Stolworthy	\$523.00
Maria Palacios	\$487.50
MaryAnn Hamblin	\$415.80
Tori Enloe	\$413.50
Hannah Doty	\$413.00
Cortney Morehouse	\$408.00
Annette Wheeler	\$400.20
Silvina Grant	\$400.00
Brenda Griffith	\$364.00
Arianna Ostergaard	\$328.50
Michelle Cutler	\$328.20
Leslee Blanch	\$308.00
Janell Fullmer	\$306.60
Kory Ann Rogers	\$298.00
Sarah Murray	\$276.00
Shiree Shirley	\$276.00
Brittany Piquet	\$273.00
Kari Sorensen	\$272.40
Melissa Nuttall	\$267.00
Denise Wahlquist	\$264.80
Tamara Driscoll	\$259.00
Tacia Hancock	\$254.00
Stephanie Wadsworth	\$247.00
Paula Frandsen	\$239.00
Kimberly Tichnell	\$235.00
Catherine Purser	\$231.00
Bonita Ingram	\$229.00
Jennifer Drahota	\$227.00
Jomayra Luciano	\$226.00

**10 Day Dash
Winners who
earned the New!
Matte Shadow
Sticks**

Team Production and Recruiter Commission for August

Name	Team Production	Team Commission	%
Tammy Brown	\$2,165.00	\$281.45	13
Cortney Morehouse	\$1,559.90	\$124.79	8
Annette Wheeler	\$804	\$72.36	9
Barbara Jones	\$413.50	\$16.54	4
Tacia Hancock	\$400.20	\$16.01	4
Qait Wahlquist	\$264.80	\$10.59	4
Kari Sorensen	\$227.00	\$9.08	4

check out our unit website

www.tammybrownare.com

Click Here to Join our exclusive unit
facebook group

Tammy Brown unit

for updates, promos and live sessions with
Tammy!



Shiree Shirley
Kimberly Tichnell
Tori Enloe
MaryAnn Hamblin
Janell Fullmer

Michelle Okelberry
Silvina Grant
Cortney Morehouse
Melissa Nutall
Zhallenna Carmen



Birthdays in September

Years

Shalynn Lister	23
Tammy Erickson	16
Catherine Purser	15
Raquel Armstrong	14
Kayla Ross	13
Shamady Davis	12
Dayna Biorn	10
Zhallenna Carmen	10
Amber Hanson	8
Megan Martinson	8
Qait Wahlquist	7
Brooke Pace	5
Peyton Powell	3
Nieka Seiter	3

Anniversaries in September

Day

Kimberly Solomon	1
Kathryn Westover	3
Annette Wheeler	3
Cindy Cottle	4
Heather Gardner	4
Rob Morehouse	4
Melissa Fullmer	7
Janette Duarte	13
Rhea LeBlanc	19
Shelby Robertson	19
Denise Wahlquist	20
Vicki Isenberg	21
Cortney Markham	22
Shalynn Lister	23
Amber Hanson	25
Deanna Judy	26
Laurel Wood	26
Jerie Despain	29
Anne Lane	29

