



Local Unit Meeting

Wednesday Night

-Enriching Women's Lives-

WHEN AND WHERE

- ♥ **6:00 P.M.** Consultant Training and Skin Care Class for your guests. This is where you will receive prizes, recognition, motivation, weekly challenges, and company information. Both parts of the meeting are equally important. This is a great opportunity for you and your guests to build enthusiasm for what you do.
- ♥ Brining a guest weekly is a smart business practice! Your guest will be introduced to the products while you get trained and make your meeting night a booking, selling and team building success!
- ♥ **Location: 343 E. 4th N Rexburg Business Plaza Suit #208 and #205**

DRESS CODE

- ♥ Please observe Mary Kay Dress-Code: Consultants must dress professionally; professional dress shoes, black skirt and white blouse or a business suit. No pants. Dress for success and it will happen. If you have any questions or concerns PLEASE contact me!
- ♥ Make sure to tell your guests that it is a professional setting; you will be wearing business attire. She is welcome to wear whatever she feels most comfortable in.

PROFESSIONAL SETTINGS

- ♥ Please arrange for child care for your babies and children at home. You will get so much more out of your meeting experience if you can focus on you. This is such a high energy positive atmosphere that you will return home to your family super charged.
- ♥ Always be aware of your image, your action, and what you say at meeting. Welcome to our pink bubble where you can impact others for good while filling your bucket!

SKIN CARE PARTY

- ♥ There will be a skin care party held weekly during the meeting while consultant training is going on. On occasion there will be a theme night where we will do glamour or showcase other products. These will be announced in our monthly newsletter.
- ♥ Invite and confirm guests to come with you every week as a model.
- ♥ **Please arrive at least 15 min.** early to set up for your guests. It is a great idea to pick your guest up when possible so she feels comfortable coming in with a friend and we can begin right on time. Late guests cannot attend the skin care party.

WHAT TO BRING

- ♥ Facial Packet for each model: mirror, disposable washcloth, and cotton-round.
- ♥ Paper Packet for each model, this includes: current closing sheet, sales ticket, profile card and pen.

BUSINESS OPPORTUNITY

- ♥ We will share the business opportunity with any interested guest after the sales meeting. This will count as a sharing appointment towards your Pearls of Sharing! I will cover all the facts about the company and answer questions. It will last approximately 1/2 hour depending on the amount of questions please, bring a sharing packet for each of your guests.