

Income Producing Activities

Track your goals by entering the letter of each IPA that you complete.

Parties and Facials are First Priority and then sprinkle in a variety of other

Month: _____

My Goal Is..

My greatest strength is

Something I am working on is

Part Time Consultant

*Complete any **5** IPAs a week*

Full Time Consultant

*Complete any **10** IPAs a week*

Leader & Car Driver

*Complete any **15** IPAs a week*

A- 1 Skin Care Party 3-6 guests

B- 2 facials or On-The-Go appointments

C- 2 new bookings

D- \$100 in retail re-orders/website orders

E- 1 sharing appointment with completed follow-up

F- 1 guest at unit training or a guest event

G- 7 new names and phone numbers

H- 1 new team member

Week 1

Week 2

Week 3

Week 4

1.	16.	1.	16.	1.	16.	1.	16.
2.	17.	2.	17.	2.	17.	2.	17.
3.	18.	3.	18.	3.	18.	3.	18.
4.	19.	4.	19.	4.	19.	4.	19.
5.	20.	5.	20.	5.	20.	5.	20.
6.	21.	6.	21.	6.	21.	6.	21.
7.	22.	7.	22.	7.	22.	7.	22.
8.	23.	8.	23.	8.	23.	8.	23.
9.	24.	9.	24.	9.	24.	9.	24.
10.	25.	10.	25.	10.	25.	10.	25.
11.	26.	11.	26.	11.	26.	11.	26.
12.	27.	12.	27.	12.	27.	12.	27.
13.	28.	13.	28.	13.	28.	13.	28.
14.	29.	14.	29.	14.	29.	14.	29.
15.	30.	15.	30.	15.	30.	15.	30.