

## COACHING AND CEMENTING

When you invite your friends let them know that I will be calling and asking those same questions to them and that we will be reserving a seat just for them. Also, let them know that this is girl's time out! Kick off their mom shoes and work shoes and come relax. They are not obligated to anything, however, if they fall in love with something or know they need mascara, I will have my products on hand and they can take it home with them. I'll also bring my calendar and give everyone a chance to schedule a private color session as a thank you for being a part of my 30 face challenge. (Arrange a time to get her guest list and invite her to get it to you text, email or phone call at the scheduled time to earn an extra gift- You may want to get her a look book and some sales tickets for out side orders ASAP!) \_\_\_\_\_, I am so excited to get your opinion- it means a lot to me. I have blocked out \_\_\_\_\_ at \_\_\_\_\_ just for you and your friends. Since life is full, let me get your mailing address and I'll pop a post card in the mail so you can put me on your fridge. If for any reason you should need to reschedule, please let me know at least 24-48 hrs in advance because I will be working that night to reach my 30 faces goal. \_\_\_\_\_, we are going to have a blast and you can count on me rain or shine! Will it be okay for me to arrive about 30 min early to set up and treat you to SATIN HANDS before your friends arrive? Thanks for your time! It will be so much fun spoiling you and getting your feedback on my new adventure!