



**MONTREUX** 2026  
TOP SALES DIRECTOR TRIP  
**ZURICH**

**FEBRUARY 2026**

**SEMINAR 2026**  
**GOALS**

**\$800,000**

**3 DIRECTORS**

**20 NEW REDS**

**80 STAR**



**A FRIEND LOVES AT ALL TIMES**

Proverbs 17:17

A true friend is one who encourages you to be your best! Who sharpens you to walk with integrity and live your life from the core of good character! Character is amplified by pressure. Life happens to us everyday and we choose how we resond. My resonses have been greatly influences by the women I have been blessed to work with and have chosen as friends. choose your circle wisely and never stop expanding it. You never know who you will meet around the next corner that might change your life and contribute to your characgter growth! Grateful for you all and wish you a blessed February! Hugs,

Tammy





# FEBRUARY

**Unit meeting**  
**Rexburg @ 7 pm**  
**STUDIO FINISHED !!**

**Career Conference Registration Opens Feb 6<sup>th</sup> - \$135 to attend.** Our local unit will be traveling to Denver. You can register to watch general session streaming from TX for \$50 virtually

MARY KAY  
**CAREER CONFERENCE 2026**

- **Feb 11<sup>th</sup> 7pm Galentine Party Glam & Game Night**
- **Feb 18<sup>th</sup> Unit meeting 7pm New Product Launch Panel**
- **Feb 25<sup>th</sup> Unit meeting 7pm Miracle Set Roll Up Bag party for Guests Lily Herrman guest speaker Wealth management and small business set up**
- **Feb 28<sup>th</sup> Registration Deadline for Career Conference!**
- **Mar 4<sup>th</sup> Unit meeting 7pm March Birthday Party Makeover Session for Guests!**
- **Mar 11<sup>th</sup> Brianne Serrano- Professional Head shots and image training- skin care for guests**
- **Mar 15<sup>th</sup> End of Star Consultant**
- **Mar. 18<sup>th</sup> Rollup bag skin care class**

FEBRUARY 2026

# MY HEART TO YOURS

Just do one  
or more to  
win

## Ways to Win:

- **5 guests** at meeting (all at once or cumulative) in Feb.
- **5 sharing** appointments.
- Attend Unit meeting **every week** in Feb. in-person or virtually
- Pamper **5 new faces**
- Complete a **Perfect Start** (15 faces) or **Power Start** (30 faces).

## Ways to WIN

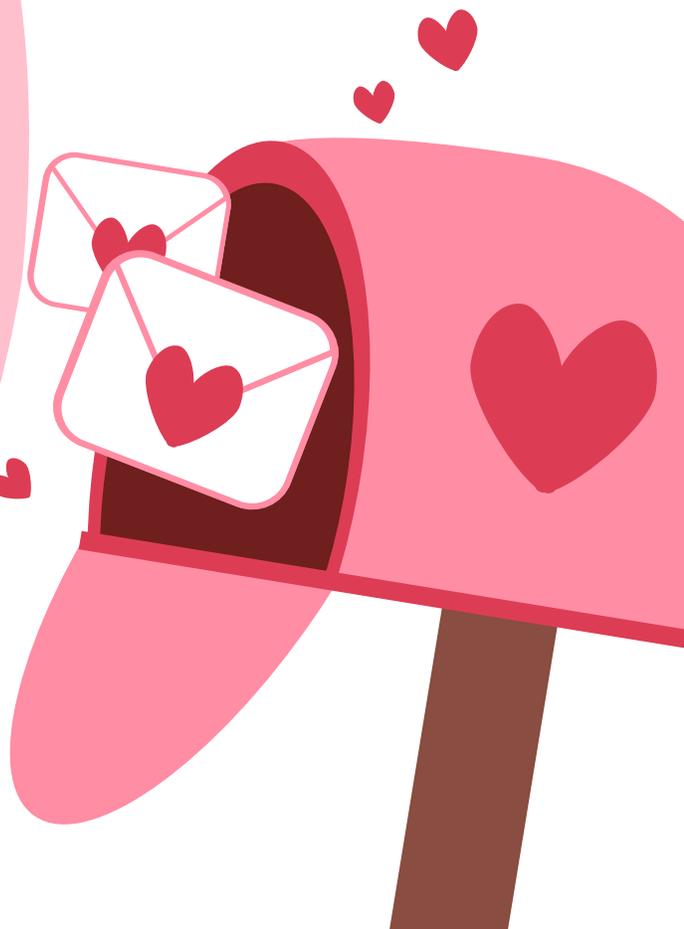
TEXT Tammy

**208-313-4220**

YOU'LL GET A  
SURPRISE IN THE  
MAIL!!!!

**DO - TEXT - PRIZE  
REPEAT!!**

ALL month long



# On Target Star Consultants Dec. 16<sup>th</sup> - Mar. 15<sup>th</sup>

Name	Total Career Star Consultant Quarters	Contest Credit Needed				
		Sapphire	Ruby	Diamond	Emerald	Pearl
Tammy Brown	102	\$ 0.00	\$ 0.00	\$ 139.00	\$ 739.00	\$ 1,939.00
Silvina Grant		\$ 0.00	\$ 23.00	\$ 623.00	\$ 1,223.00	\$ 2,423.00
Cortney Morehouse	1	\$ 990.50	\$ 1,590.50	\$ 2,190.50	\$ 2,790.50	\$ 3,990.50
Michelle Witte	18	\$ 999.00	\$ 1,599.00	\$ 2,199.00	\$ 2,799.00	\$ 3,999.00
Annette Wheeler	15	\$ 1,006.50	\$ 1,606.50	\$ 2,206.50	\$ 2,806.50	\$ 4,006.50
Kari Sorensen	21	\$ 1,027.00	\$ 1,627.00	\$ 2,227.00	\$ 2,827.00	\$ 4,027.00
Melanie Wheatley	1	\$ 1,137.00	\$ 1,737.00	\$ 2,337.00	\$ 2,937.00	\$ 4,137.00
Vanessa Josephson	3	\$ 1,241.00	\$ 1,841.00	\$ 2,441.00	\$ 3,041.00	\$ 4,241.00
Tori Enloe	50	\$ 1,282.00	\$ 1,882.00	\$ 2,482.00	\$ 3,082.00	\$ 4,282.00
Ilene Stolworthy		\$ 1,292.00	\$ 1,892.00	\$ 2,492.00	\$ 3,092.00	\$ 4,292.00
Jennifer Reisbick	1	\$ 1,310.00	\$ 1,910.00	\$ 2,510.00	\$ 3,110.00	\$ 4,310.00
Trish Edwards		\$ 1,312.00	\$ 1,912.00	\$ 2,512.00	\$ 3,112.00	\$ 4,312.00
Tammy Erickson	1	\$ 1,341.00	\$ 1,941.00	\$ 2,541.00	\$ 3,141.00	\$ 4,341.00
Tamara Driscoll	2	\$ 1,375.00	\$ 1,975.00	\$ 2,575.00	\$ 3,175.00	\$ 4,375.00
Brenda Griffith		\$ 1,380.00	\$ 1,980.00	\$ 2,580.00	\$ 3,180.00	\$ 4,380.00
MaryAnn Hamblin		\$ 1,388.00	\$ 1,988.00	\$ 2,588.00	\$ 3,188.00	\$ 4,388.00
Leslee Blanch		\$ 1,413.00	\$ 2,013.00	\$ 2,613.00	\$ 3,213.00	\$ 4,413.00
Brittany Piquet	10	\$ 1,421.00	\$ 2,021.00	\$ 2,621.00	\$ 3,221.00	\$ 4,421.00
Megan Martinson	2	\$ 1,424.50	\$ 2,024.50	\$ 2,624.50	\$ 3,224.50	\$ 4,424.50
Cari Tarbert	1	\$ 1,463.00	\$ 2,063.00	\$ 2,663.00	\$ 3,263.00	\$ 4,463.00
Megan Fields		\$ 1,472.00	\$ 2,072.00	\$ 2,672.00	\$ 3,272.00	\$ 4,472.00
Nieka Seiter		\$ 1,480.80	\$ 2,080.80	\$ 2,680.80	\$ 3,280.80	\$ 4,480.80
Karen Richards		\$ 1,482.00	\$ 2,082.00	\$ 2,682.00	\$ 3,282.00	\$ 4,482.00
Kathryn Westover		\$ 1,486.00	\$ 2,086.00	\$ 2,686.00	\$ 3,286.00	\$ 4,486.00

## NEW! Rise+Radiate Challenge

**\$600 or more wholesale**

- 4 Month Consistency: Standing ovation at Seminar
- 5 Month Consistency: Standing Ovation at Seminar and Sash
- 6 month Consistency: Quilted Crossbody bag, 6 mo achiever Sash and Onstage Recognition at Seminar



New Consultants



WELCOME



HOPE Givers Unite! Everyday lets work to empower women and give them opportunities for growth, finances, friendships and change. Join me in **Helping- Other- People -Everyday!**

# Weekly Accomplishment Sheets

Come on

Ladies, Get those  
Weekly

Accomplishment  
Sheets turned in!  
You can do it!



## Total Sales

Kari Sorensen	\$1,131.74
Karen Richards	\$616.00
Silvina Grant	\$590.00
Annette Wheeler	\$571.00
MaryAnn Hamblin	\$310.58
Makalla Morris	\$248.00
Zhallenna Carmen	\$212.00
Rebecca Derrick.	\$20.00

*Queen of Sales Kari Sorensen*

  
**Queen**  
OF SETS

## Skin Care Sets

Karen Richards	4
Silvina Grant	4

# D.I.Qs



## Elite Team Leaders

### Team Leaders



#### **Annette Wheeler**

Lelee Blanch  
Jerie Despain  
Melissa Fullmer  
Cortney Markham  
Karen Richards  
Hilarie Aiken  
Breann Scott  
Bonita Ingram

### Star Team Builders



#### **Cortney Morehouse**

Silvina Grant  
Vicki Isenberg  
Kimberly Tichnell

# Senior Consultants



## **Tacia Hancock**

Ocea Williams  
Raquel Armstrong  
Annette Wheeler  
Natalie Christensen



## **Deb Roberts**

Bree Bird  
Lisa Brown  
Kenzie Hall  
Suzanne Williams  
Melanie Walker  
Nicci Zentner  
Megan Hill



## **Dana Broadhead**

Rachel Ferguson  
Arianna Ostergaard  
Miranda Green  
Kari Sorensen



## **Barbara Jones**

Tori Enloe  
Alitia Gurner  
Mary Catherine L.  
Sharise May  
Shannon Johnson



## **Tori Enloe**

Michelle Witte



## **Shiree Shirley**

Lisa Pannell  
Jennifer Taylor



## **Veronica Termain**

Laura Reed



## **Kari Sorensen**

Anne Tippets  
Jennifer Drahota  
Peyton Powell  
Ashley Whitmer



## **Whitney Price**

Cortney Jarvis  
Jessie Silvester  
Shantelle Kinghorn  
Deanna Judy  
RaeLyn Price



## **Britney Piquet**

Janaye Hartley  
Lisa Behymer  
Dayna Bijorn  
Katie Wright.  
Nichole Hiatt



# SEMINAR 2026

## \$45,000 Retail



### COURT OF SALES 2026

Name	YTD Contest Credit	Additional Needed For Goal
Tammy Brown	\$ 26,780.00	\$ 18,220.00
Deb Roberts	\$ 15,311.00	\$ 29,689.00
Kari Sorensen	\$ 9,344.00	\$ 35,656.00
Frank Grant	\$ 9,140.00	\$ 35,860.00
Annette Wheeler	\$ 8,321.00	\$ 36,679.00
Cortney Morehouse	\$ 6,192.50	\$ 38,807.50
Dana Broadhead	\$ 5,757.00	\$ 39,243.00
Silvina Grant	\$ 5,266.00	\$ 39,734.00
Vanessa Josephson	\$ 5,050.00	\$ 39,950.00
Tori Enloe	\$ 4,998.00	\$ 40,002.00
Nicci Zentner	\$ 4,640.50	\$ 40,359.50
JaNell Hansen	\$ 3,586.00	\$ 41,414.00
Megan Hill	\$ 3,424.50	\$ 41,575.50
Rob Morehouse	\$ 3,337.00	\$ 41,663.00
Tamara Driscoll	\$ 3,326.00	\$ 41,674.00
Leslee Blanch	\$ 3,322.00	\$ 41,678.00
Qait Wahlquist	\$ 3,016.00	\$ 41,984.00
Shiree Shirley	\$ 3,008.00	\$ 41,992.00
MaryAnn Hamblin	\$ 2,862.00	\$ 42,138.00
Kenzie Hall	\$ 2,835.50	\$ 42,164.50
STEPHANIE Bailey	\$ 2,771.00	\$ 42,229.00
Brittany Piquet	\$ 2,676.00	\$ 42,324.00
Breann Scott	\$ 2,630.00	\$ 42,370.00
Tammy Erickson	\$ 2,424.00	\$ 42,576.00
Michelle Cutler	\$ 2,398.00	\$ 42,602.00
Jerie Despain	\$ 2,162.00	\$ 42,838.00
Jennifer Reisbick	\$ 2,150.00	\$ 42,850.00
Barbara Jones	\$ 2,141.00	\$ 42,859.00

MARY KAY  
**STAND UP AND SHINE!**  
 SEMINAR AWARDS 2026

### COURT OF SHARING 2026

Name	New	Seminar Qualified	Remaining for Goal
Deb Roberts	5	3	21
Tammy Brown	3	2	22
Cortney Morehouse	4	1	23



# SEMINAR 2026

## 24 G.S. Qualified

## H.O.P.E. Unit



# January Wholesale

Name	Wholesale
Tammy Brown	\$2,105.50
Silvina Grant	\$1,033.00
Michelle Witte	\$801.00
Cortney Morehouse	\$688.50
Melanie Wheatley	\$663.00
Annette Wheeler	\$601.50
Vanessa Josephson	\$559.00
Tori Enloe	\$497.00
Jennifer Reisbick	\$490.00
Trish Edwards	\$488.00
Tammy Erickson	\$459.00
Brenda Griffith	\$420.00
MaryAnn Hamblin	\$412.00
Cari Tarbert	\$337.00
Karen Richards	\$318.00
Vicki Isenberg	\$311.40
Kari Sorensen	\$301.50
Brittany Piquet	\$287.00
Ashley Whitmer	\$277.00
Hilarie Aiken	\$273.00
Mendy Cooper	\$267.00
Calista Airhart	\$260.00
Nichole Hiatt	\$254.00
Natalie Christensen	\$241.00
Tamara Driscoll	\$237.00
Sarah Mangelson	\$236.25
Leslee Blanch	\$233.00
Anne Lane	\$233.00
Brenda Smith	\$231.00
Shawn Hayden	\$229.00

# Team Production and Recruiter Commission for January

Name	Team Production	Team Commission	%
Tammy Brown	\$2,782.10	\$361.67	13
Cortney Morehouse	\$1,344.40	\$107.55	8
Tacia Hancock	\$860.70	\$34.43	4
Annette Wheeler	\$840.00	\$75.60	9
Tori Enloe	\$801.00	\$32.04	4
Barbara Jones	\$497.00	\$19.88	4
Brittany Piquet	\$407.60	\$16.30	4
Dana Broadhead	\$301.50	\$12.06	4
Kari Sorensen	\$277.00	\$11.08	4

check out our unit website

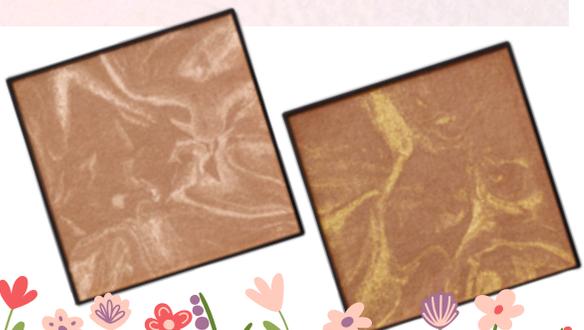
[www.tammybrownarea.com](http://www.tammybrownarea.com)



Click Here to Join our exclusive unit facebook group

**Tammy Brown unit**

for updates, promos and live sessions with Tammy!





# RISE + RADIATE

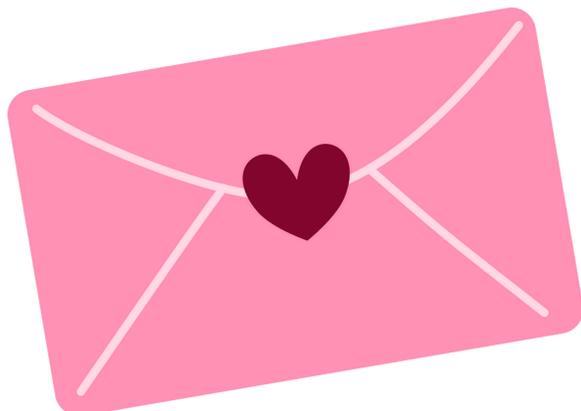


## *Birthdays* in February

	Day
Nieka Seiter	4
Sarah Murray	6
Jessica Yates	7
Jana Mills	8
Melanie Wheatley	8
Bonita Ingram	13
Veronica Termain	14
Michelle West	14
Suzanne Williams	18
Ora Richman	20
Hilarie Aiken	25
Kenzie Hall	28

## Anniversaries in February

Name	Years
Tammy Brown	30
Tacia Hancock	25
Cara Parke	23
Aletia Straub	21
Annette Wheeler	20
Joelle Einerson	18
Stacey Rollins	9
Madison Bartschi	4
Nichole Hiatt	2



*Page 3  
for  
ways  
to  
win!*

