



MARY KAY

Avenues of Income

Enriching Women's Lives

What are you looking for?

- Finances
- Recognition
- Flexibility
- Self Esteem
- Personal Growth
- Education
- Leadership Skills
- Advancement
- Confidence
- Career Car
- Tax Benefits
- Selling Skills
- Fun
- Travel

Fits yourLife

Faith-Family-Career

Not Multi-Level or Pyramid

Products You Can Believe in

No Territories

60 YEARS in business

♥ VIRTUAL PARTIES

♥ IN-PERSON PARTIES

ONE-ON-ONES

♥ SOCIAL SELLING

♥ PERSONAL WEB SITE

Parties

Skin Classes (3-6 women)

- 30-50% Potential commission
- Average party is about 2hrs. and approx. \$200 sales
- 40% Profit, 10% business expense, 50% product reorder
- Average beauty consultant earns \$40/hr. profit

Sharing

- 1-2 Team Members 4% commission
- 3 Team Members: Red Jacket
- 5 Team Members: 9-13% commission
- 8 Team Members: Option to submit for Director Qualifications
- Sales Director: 13%-23% Commission based on your Unit's Monthly Wholesale Production plus bonuses

Commissions paid directly from
Mary Kay Corp. Profit Center

Customer Service

- 80-90% Customer Loyalty
- Re-orders are a large part of our income because the product is consumable.
- An average customer, using Basic Skin Care plus a few glamour items, will reorder approximately \$200+ a year
- Add 2 Customers a week to build a customer base of 100 in your first year.

**Potential Profit with 100 customers=
\$8000/year**

Career Cars

As a Director you can earn the use of a beautiful NEW Career Car!

Sales tax, registration, & up to 80% of insurance covered.

TOTALLY
FLEXIBLE.
**TOTALLY
FUN!**